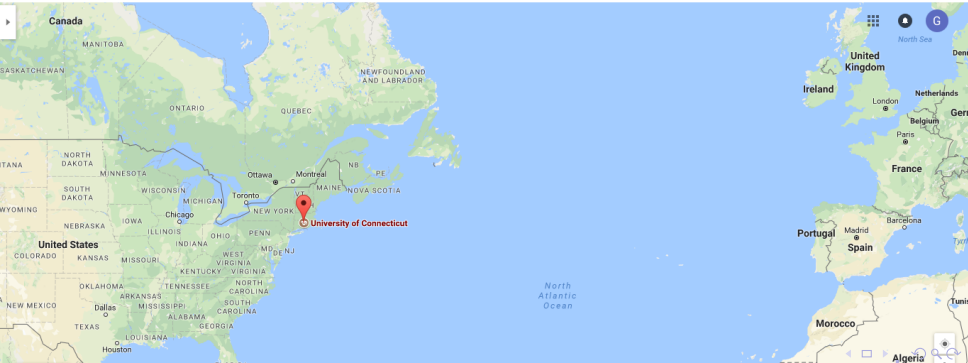


# Valuation of Large Variable Annuity Portfolios: Challenges and Potential Solutions

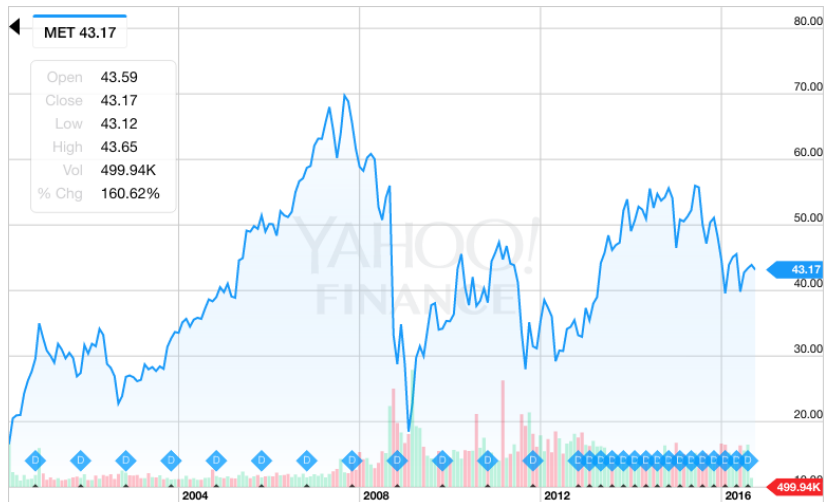
Guojun Gan, PhD, ASA

Department of Mathematics, University of Connecticut, Storrs, CT, USA

Workshop on Data Sciences applied to Insurance and Finance  
Université catholique de Louvain, Belgium  
September 15, 2017



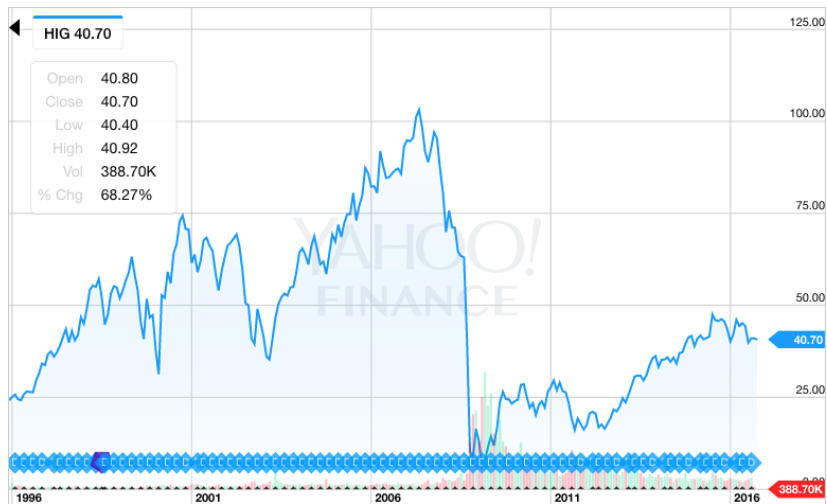
- ▶ Computational problems from variable annuities (VA)
- ▶ Metamodeling approaches
- ▶ Some numerical examples



# Prudential



# The Hartford



# Manulife Financial



# Financial risks associated with variable annuities

- ▶ Traditional actuarial approaches cannot address these financial risks adequately (Hardy, 2000)
- ▶ Dynamic hedging is a popular approach to mitigate these financial risks in practice

# Dynamic hedging requires calculating the Greeks of the portfolio

- ▶ Due to the complexity of the guarantees, there are in general no closed-form formulas for calculating the Greeks
- ▶ Insurance companies resort to Monte Carlo simulation



# Monte Carlo simulation is computationally demanding for large portfolios of variable annuities

- ▶ Each policy needs to be projected with its own characteristics
- ▶ Long-term projection (e.g., 30 years) is involved
- ▶ Many economic scenarios (e.g., 1000 scenarios) are required.

(Dardis, 2016)

# An example

- ▶ 100,000 policies
- ▶ 1,000 risk-neutral scenarios
- ▶ 360 time steps (monthly steps for 30 years)

The total number of cash flow projections for this portfolio is:

$$1,000 \times 12 \times 30 \times 100,000 = 3.6 \times 10^{10}.$$

Suppose that a computer can process 200,000 cash flow projections per second. Then it would take this computer

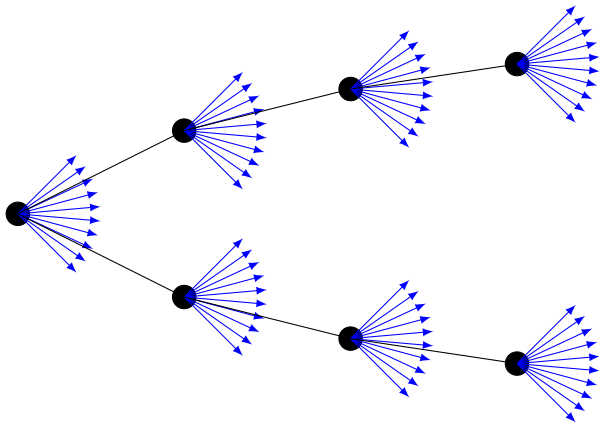
$$\frac{3.6 \times 10^{10} \text{ projections}}{200,000 \text{ projections/second}} = 50 \text{ hours}$$

to process all the cash flows of the portfolio.

# Two computational problems related to dynamic hedging

- ▶ Calculate partial dollar deltas, partial dollar Rho, and dollar vegas for daily hedging purpose
  - ▶ Need to know the Greeks of the liability portfolio within a short time interval (e.g., a second) in order to rebalance the hedge position in a timely manner
- ▶ Reflect the dynamic hedging program in quarterly financial reporting
  - ▶ A stochastic-on-stochastic framework is usually used to simulate the dynamic hedging program

# Nested simulation



# An example of nested simulation

- ▶ 100,000 policies
- ▶ 1,000 inner loop risk neutral scenarios
- ▶ 1,000 outer loop real world scenarios
- ▶ 360 monthly time steps

$$100,000 \times 1,000 \times 1,000 \times 360 \times 360/2 = 6.48 \times 10^{15}!$$

$$\frac{6.48 \times 10^{15} \text{ projections}}{200,000 \text{ projections/second}} \approx 1027 \text{ years!}$$

(Reynolds and Man, 2008)

# Metamodeling Approaches

A metamodel is a model of the Monte Carlo simulation model (Friedman, 2013) that can be used to replace the Monte Carlo simulation model to value the VA contracts in a large portfolio. A metamodeling approach involves four major steps (Barton, 2015):

1. select a small number of representative VA contracts from the portfolio;
2. run the Monte Carlo simulation model to calculate the fair market values of the selected VA contracts;
3. build a metamodel based on the selected VA contracts and the corresponding fair market values; and
4. use the metamodel to estimate the fair market values of all VA contracts in the portfolio.

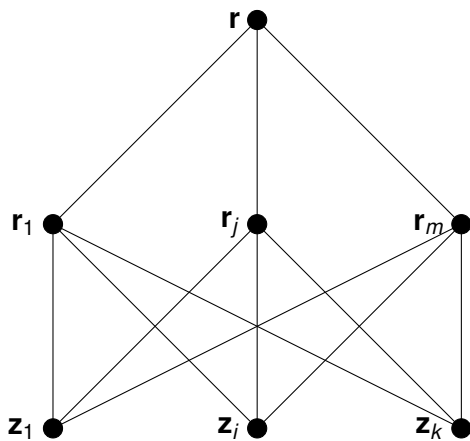
# Experimental Design Methods

- ▶ Random sampling
- ▶ Data clustering
- ▶ Latin hypercube sampling
- ▶ Conditional Latin hypercube sampling

- ▶ Kriging (Gan, 2013; Gan and Lin, 2015; Gan, 2015; Gan and Lin, 2016)
- ▶ GB2 regression models (Gan and Valdez, 2017)
- ▶ Neural networks (Hejazi and Jackson, 2016)



A two-level metamodeling approach was proposed to address the first computational problem



(Gan and Lin, 2016)

# The level-one metamodel I

- ▶ Conditional Latin hypercube sampling
- ▶ Universal kriging

Under the universal kriging method, the partial dollar Delta of policy  $\mathbf{x}_i$  on the  $h$ th tradable index when the market level on the next day is  $\mathbf{r}_l$  can be expressed as:

$$\hat{f}(\mathbf{x}_i, \mathbf{r}_l, h) = \boldsymbol{\lambda}_i^T f(\mathbf{Z}, \mathbf{r}_l, h) = \sum_{j=1}^k \lambda_{ij} f(\mathbf{z}_j, \mathbf{r}_l, h), \quad (1)$$

where  $\boldsymbol{\lambda}_i = (\lambda_{i1}, \lambda_{i2}, \dots, \lambda_{ik})^T$  is a vector of kriging weights,

$$\begin{pmatrix} \mathbf{A}(\mathbf{Z}) & \mathbf{B}(\mathbf{Z}) \\ \mathbf{B}^T(\mathbf{Z}) & \mathbf{0} \end{pmatrix} \cdot \begin{pmatrix} \boldsymbol{\lambda}_i \\ \mathbf{v}_i \end{pmatrix} = \begin{pmatrix} \mathbf{A}(\mathbf{Z}, \mathbf{x}_i) \\ \mathbf{B}(\mathbf{x}_i)^T \end{pmatrix}, \quad (2)$$

## The level-one metamodel II

In Equation (2),  $\mathbf{A}(Z)$  is a  $k \times k$  matrix defined as

$$\mathbf{A}(Z) = \begin{pmatrix} \gamma(\mathbf{z}_1, \mathbf{z}_1) & \gamma(\mathbf{z}_1, \mathbf{z}_2) & \cdots & \gamma(\mathbf{z}_1, \mathbf{z}_k) \\ \gamma(\mathbf{z}_2, \mathbf{z}_1) & \gamma(\mathbf{z}_2, \mathbf{z}_2) & \cdots & \gamma(\mathbf{z}_2, \mathbf{z}_k) \\ \vdots & \vdots & \ddots & \vdots \\ \gamma(\mathbf{z}_k, \mathbf{z}_1) & \gamma(\mathbf{z}_k, \mathbf{z}_2) & \cdots & \gamma(\mathbf{z}_k, \mathbf{z}_k) \end{pmatrix}, \quad (3)$$

where  $\gamma(\cdot, \cdot)$  is the exponential semivariogram function defined as

$$\gamma(\mathbf{x}, \mathbf{y}) = 1 - \exp\left(-3 \frac{\|\mathbf{x} - \mathbf{y}\|}{\beta}\right).$$

The matrix  $\mathbf{B}(Z)$  is a  $k \times (d + 1)$  matrix defined as

$$\mathbf{B}(Z) = \begin{pmatrix} 1 & z_{11} & \cdots & z_{1d} \\ 1 & z_{21} & \cdots & z_{2d} \\ \vdots & \vdots & \ddots & \vdots \\ 1 & z_{k1} & \cdots & z_{kd} \end{pmatrix}. \quad (4)$$

# The level-one metamodel III

The column vector  $\mathbf{A}(Z, \mathbf{x}_i)$  and the row vector  $\mathbf{B}(\mathbf{x}_i)$  are defined as

$$\mathbf{A}(Z, \mathbf{x}_i) = \begin{pmatrix} \gamma(\mathbf{z}_1, \mathbf{x}_i) \\ \gamma(\mathbf{z}_2, \mathbf{x}_i) \\ \vdots \\ \gamma(\mathbf{z}_k, \mathbf{x}_i) \end{pmatrix} \quad (5)$$

and

$$\mathbf{B}(\mathbf{x}_i) = ( 1 \quad x_{i1} \quad \cdots \quad x_{id} ), \quad (6)$$

respectively.

# The level-two metamodel I

- ▶ Latin hypercube sampling
- ▶ Ordinary kriging

Under the ordinary kriging method, the partial dollar Delta of the portfolio on the  $h$ th tradable index when the market level is  $\mathbf{r}$  can be expressed as

$$\hat{g}(\mathbf{r}, h) = \sum_{l=1}^m w_l \cdot \hat{f}(X, \mathbf{r}_l, h), \quad (7)$$

where  $\hat{f}(X, \mathbf{r}_l, h)$  is the partial dollar Delta of the portfolio on the  $h$ th tradable index when the market level is  $\mathbf{r}_l$  and  $w_1, w_2, \dots, w_m$  are the kriging weights.

$$\begin{pmatrix} V_{11} & \cdots & V_{1m} & 1 \\ \vdots & \ddots & \vdots & \vdots \\ V_{m1} & \cdots & V_{mm} & 1 \\ 1 & \cdots & 1 & 0 \end{pmatrix} \cdot \begin{pmatrix} w_1 \\ \vdots \\ w_m \\ \theta \end{pmatrix} = \begin{pmatrix} D_1 \\ \vdots \\ D_m \\ 1 \end{pmatrix}, \quad (8)$$

## The level-two metamodel II

where  $\theta$  is the Lagrange multiplier to ensure the sum of the kriging weights equal to one,

$$V_{ls} = 1 - \exp\left(-\frac{3}{\beta}\|\mathbf{r}_l - \mathbf{r}_s\|\right), \quad l, s = 1, 2, \dots, m,$$

and

$$D_l = 1 - \exp\left(-\frac{3}{\beta}\|\mathbf{r} - \mathbf{r}_l\|\right), \quad j = 1, 2, \dots, m.$$

# A portfolio of synthetic variable annuity policies

| Attribute                  | Values                     |
|----------------------------|----------------------------|
| Guarantee type             | {DBRP, DBRU, WB, WBSU, MB} |
| Gender                     | {Male, Female}             |
| Birth date range           | [1/1/1950, 1/1/1980]       |
| Issue date range           | 1/1/2000 1/1/2014]         |
| Valuation date             | 1/1/2014                   |
| Maturity range             | [15, 30]                   |
| Account value range        | [50000, 500000]            |
| Maturity                   | {10, 11, 12, ..., 25}      |
| Number of investment funds | 10                         |

# All investment funds are mapped to five indices

| Fund | US Large | US Small | Intl<br>Equity | Fixed<br>Income | Money<br>Market |
|------|----------|----------|----------------|-----------------|-----------------|
| 1    | 1        | 0        | 0              | 0               | 0               |
| 2    | 0        | 1        | 0              | 0               | 0               |
| 3    | 0        | 0        | 1              | 0               | 0               |
| 4    | 0        | 0        | 0              | 1               | 0               |
| 5    | 0        | 0        | 0              | 0               | 1               |
| 6    | 0.6      | 0.4      | 0              | 0               | 0               |
| 7    | 0.5      | 0        | 0.5            | 0               | 0               |
| 8    | 0.5      | 0        | 0              | 0.5             | 0               |
| 9    | 0        | 0.3      | 0.7            | 0               | 0               |
| 10   | 0.2      | 0.2      | 0.2            | 0.2             | 0.2             |



## Some validation measures

$$\text{RMSE}(h) = \sqrt{\frac{1}{J} \sum_{l=1}^J (\hat{y}_{lh} - y_{lh})^2}, \quad (9)$$

$$\text{RAAE}(h) = \frac{\sum_{l=1}^J |\hat{y}_{lh} - y_{lh}|}{J \times \sigma_h}, \quad (10)$$

$$R_h^2 = 1 - \frac{\sum_{l=1}^J (\hat{y}_{lh} - y_{lh})^2}{\sum_{l=1}^J (\mu_h - y_{lh})^2} \quad (11)$$

$$\text{RMAE}(h) = \frac{\max_{1 \leq l \leq J} |\hat{y}_{lh} - y_{lh}|}{\sigma_h}, \quad (12)$$

$$\text{APE}(h) = \frac{1}{J} \sum_{l=1}^J \frac{\hat{y}_{lh} - y_{lh}}{y_{lh}}, \quad (13)$$

$$\text{AAPE}(h) = \frac{1}{J} \sum_{l=1}^J \left| \frac{\hat{y}_{lh} - y_{lh}}{y_{lh}} \right|, \quad (14)$$

# The metamodels in different levels are validated separately and jointly

To validate the level-one metamodel, we set

$$\hat{y}_{lh} = \hat{f}(X, \mathbf{r}_l, h), \quad y_{lh} = f(X, \mathbf{r}_l, h), \quad J = k,$$

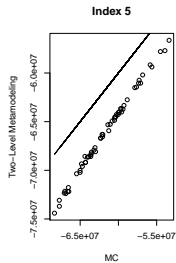
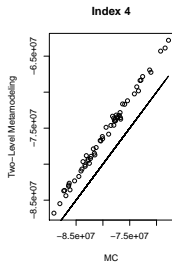
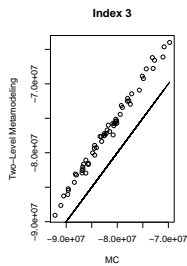
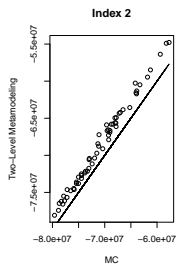
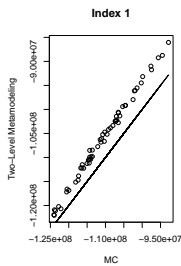
To validate the level-two metamodel alone, we set

$$\hat{y}_{lh} = g(\mathbf{s}_l, h), \quad y_{lh} = f(X, \mathbf{s}_l, h), \quad J = m,$$

To validate the two-level metamodeling approach with the level-one and level-two metamodels together, we set

$$\hat{y}_{lh} = \hat{g}(\mathbf{s}_l, h), \quad y_{lh} = f(X, \mathbf{s}_l, h), \quad J = m,$$

# There are some biases when $k = 220$



# Accuracy of the two-level metamodeling approach with $k = 220$ and $m = 50$ .

|         | RMSE      | RAAE   | R-Squared | RMAE   | APE     | AAPE   |
|---------|-----------|--------|-----------|--------|---------|--------|
| Index 1 | 4,698,664 | 0.5811 | 0.6316    | 0.8675 | -0.0419 | 0.0419 |
| Index 2 | 2,302,026 | 0.4021 | 0.8188    | 0.7146 | -0.0317 | 0.0317 |
| Index 3 | 4,988,233 | 0.9079 | 0.1395    | 1.2809 | -0.0609 | 0.0609 |
| Index 4 | 3,746,782 | 0.7114 | 0.4688    | 0.9593 | -0.047  | 0.047  |
| Index 5 | 4,496,789 | 1.2115 | -0.5247   | 1.6475 | 0.0717  | 0.0717 |

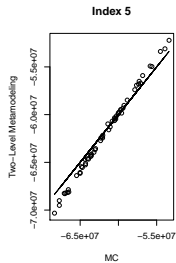
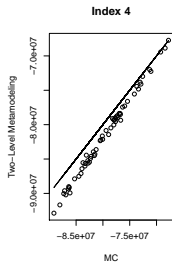
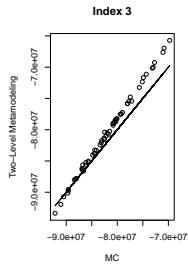
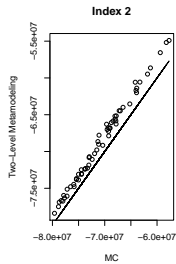
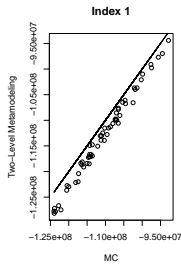
# Accuracy of the level-one metamodel with $k = 220$ and $m = 50$ .

|         | RMSE      | RAAE   | R-Squared | RMAE   | APE     | AAPE   |
|---------|-----------|--------|-----------|--------|---------|--------|
| Index 1 | 4,901,431 | 0.3274 | 0.8703    | 0.6525 | -0.043  | 0.0431 |
| Index 2 | 3,085,133 | 0.2763 | 0.8884    | 0.6799 | -0.0335 | 0.0378 |
| Index 3 | 5,076,421 | 0.4822 | 0.7307    | 0.9234 | -0.0602 | 0.061  |
| Index 4 | 3,814,150 | 0.3984 | 0.8175    | 0.6768 | -0.0466 | 0.0466 |
| Index 5 | 4,579,153 | 0.7101 | 0.4679    | 1.0208 | 0.0729  | 0.0729 |

# Accuracy of the level-two metamodel with $k = 220$ and $m = 50$ .

|         | RMSE    | RAAE   | R-Squared | RMAE   | APE       | AAPE   |
|---------|---------|--------|-----------|--------|-----------|--------|
| Index 1 | 632,799 | 0.066  | 0.9933    | 0.1923 | -0.0012   | 0.0047 |
| Index 2 | 428,126 | 0.0655 | 0.9937    | 0.1836 | -0.0011   | 0.0051 |
| Index 3 | 364,905 | 0.0515 | 0.9954    | 0.1664 | -0.0015   | 0.0035 |
| Index 4 | 390,177 | 0.06   | 0.9942    | 0.1712 | -0.0014   | 0.004  |
| Index 5 | 311,483 | 0.0694 | 0.9927    | 0.2025 | -9.00E-04 | 0.0042 |

# Biases reduced when $k = 440$



# The accuracy of the two-level metamodeling approach when $k = 440$ and $m = 50$ .

|         | RMSE      | RAAE   | R-Squared | RMAE   | APE     | AAPE   |
|---------|-----------|--------|-----------|--------|---------|--------|
| Index 1 | 2,781,176 | 0.3327 | 0.8709    | 0.6853 | 0.0233  | 0.0233 |
| Index 2 | 2,124,997 | 0.3718 | 0.8456    | 0.6566 | -0.0293 | 0.0293 |
| Index 3 | 1,808,466 | 0.2776 | 0.8869    | 0.7427 | -0.0182 | 0.0193 |
| Index 4 | 2,142,709 | 0.3766 | 0.8263    | 0.7322 | 0.024   | 0.024  |
| Index 5 | 803,153   | 0.1776 | 0.9514    | 0.5359 | 0.004   | 0.0104 |



# Accuracy of the level-one metamodel when $k = 440$ and $m = 50$ .

|         | RMSE      | RAAE   | R-Squared | RMAE   | APE     | AAPE   |
|---------|-----------|--------|-----------|--------|---------|--------|
| Index 1 | 3,733,350 | 0.226  | 0.9247    | 0.6062 | 0.0246  | 0.0283 |
| Index 2 | 2,530,037 | 0.2294 | 0.925     | 0.5583 | -0.0302 | 0.0316 |
| Index 3 | 1,953,643 | 0.164  | 0.9601    | 0.3728 | -0.0195 | 0.0218 |
| Index 4 | 2,479,114 | 0.231  | 0.9229    | 0.6286 | 0.0246  | 0.0255 |
| Index 5 | 803,141   | 0.1044 | 0.9836    | 0.3303 | 0.0036  | 0.0105 |

# Accuracy of the level-two metamodel when $k = 440$ and $m = 50$ .

|         | RMSE    | RAAE   | R-Squared | RMAE   | APE       | AAPE   |
|---------|---------|--------|-----------|--------|-----------|--------|
| Index 1 | 632,799 | 0.066  | 0.9933    | 0.1923 | -0.0012   | 0.0047 |
| Index 2 | 428,126 | 0.0655 | 0.9937    | 0.1836 | -0.0011   | 0.0051 |
| Index 3 | 364,905 | 0.0515 | 0.9954    | 0.1664 | -0.0015   | 0.0035 |
| Index 4 | 390,177 | 0.06   | 0.9942    | 0.1712 | -0.0014   | 0.004  |
| Index 5 | 311,483 | 0.0694 | 0.9927    | 0.2025 | -9.00E-04 | 0.0042 |

# Runtime of the two-level metamodeling approach

|                     | $k = 220, m = 50$ | $k = 440, m = 50$ | Full, $m = 60$ |
|---------------------|-------------------|-------------------|----------------|
| clhs                | 138.75            | 169.44            | NA             |
| Monte Carlo         | 639.55            | 1,279.10          | 42,090.08      |
| Level-One Metamodel | 8.12              | 16.66             | NA             |
| lhs                 | 0.02              | 0.02              | NA             |
| Level-Two Metamodel | 0.19              | 0.33              | NA             |
| Total (seconds)     | 786.63            | 1,465.55          | 42,090.08      |
| Total (hours)       | 0.22              | 0.41              | 11.69          |

- ▶ How to determine the sample size?
- ▶ Error estimation.
- ▶ Efficient experimental design methods.
- ▶ Many partial dollar Deltas are zero.
- ▶ Other applications (e.g., economic capital)

Guojun Gan, PhD, ASA  
Department of Mathematics  
University of Connecticut  
Storrs, CT  
guojun.gan@uconn.edu

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